

ecell power support, a short introduction:

Ecell specialises in static back-up systems. Ecell supplies, installs and maintains back-up systems to help ensure their customers' trusted energy supplies.

ecell: partner philosophy.

Ecell prefers to work with selected partners: trust and reliability are the key factors when critical loads are involved.

For batteries we trust on the support of Enersys as one of the biggest battery suppliers in the world, with a strong product range for static power supplies.

For chargers we work with EPC: a flexible and supportive manufacturer, ready to engineer and build customer specific DC units.

For service, installing, maintenance and warranty, we have a partnership with Enersys (batteries and chargers), SIE&ES (UPS), GIS projects Belgium (UPS), R&G special products and Huisman (low voltage distribution) and datacontainer (containerised data centres).

ecell: main activities.

- + maintenance & repair of Chargers and UPS systems
- + maintenance of batteries
- + cleaning of equipment and direct surroundings
- + supply and/or replace batteries
- + supply and/or replace, install new back-up systems
- + charge and discharge tests for batteries (load banks, Bat Cat)
- + complete black-out tests
- + Thermo graphic inspections
- + NEN 3140 inspections
- + Engineering, reporting and consulting

ecell: direct and indirect customers.

Main indirect customers:

Energy companies:

Electrabel, Essent, RWE, Tennet, Joulz and Nuon (high voltage switching stations)

Petro-chemical industry:

Exxon Mobile, Shell, Kemira, Dana, Taqa and Wintershall: both on and off shore

Telecom/ICT:

Tele-City, Global Switch, Ziggo, UPC and KPN.

Infra:

NS – Dutch Railway

Main direct customers:

Strukton Workspere, Enersys, GIS projects, Topel

ecell: some figures.

- + in business since 2008
- + turn over 950K Euro in 2013
- + turn over services 700K Euro in 2013
- + turn over chargers and batteries, 250K in 2013

ecell personnel.

- + planning & administration (1 FTU, 1 part time)
- + electrical engineers (4 FTU's)
- + engineering & (project)management (2 FTU's)

NB: neutral safety equipment and working clothes, unless specified/supplied by partner

ecell: important certificates.

- + VCA*
- + Off shore trained and certified
- + NEN3140 certified
- + Forklift certified

ecell: equipment and measuring.

- + FLIR E40 infrared camera
- + HT analyser PQA823, with scoop
- + FLUKE multi meters
- + FLUKE 6200 equipment tester
- + PROFITEST Gossens & Metrawatt, installation inspection meter
- + AS PRO battery string meter
- + MIDTRONICS Celltron battery capacity meter

ecell: company cars.

- + closed vans
- + neutral colour without stickers
- + small truck with hydraulic loading platform (500kg)

ecell: brand experience.

- + Schneider/APC
- + Inform
- + EPC
- + Newave/ABB
- + Socomec
- + EATON
- + IMV
- + RIELLO